

# TEPC ANNUAL REPORT 2022-23

## INTRODUCTION:

### **Telecom Equipment & Services Export Promotion Council**

(Sponsored by Department of Telecommunications, Ministry of Communications, Government of India)

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## BRIEF PROFILE



### **Telecom Equipment and Services Export Promotion Council (TEPC)**

Telecom Equipment and Services Export Promotion Council (TEPC) has been set up by the Government of India to promote and develop export of telecom equipment and services from India.

TEPC as a Council plays a critical role in furtherance of Telecom export from the India and assists its member companies in easy facilitation of their respective exports. The Council caters to the complete Telecom Ecosystem including Telecom Hardware Manufacturers, Telecom Service Providers, Telecom Software Vendors and Consultants. Export promotion continues to be a major thrust area for the Government. In a view of the prevailing macro-economic situation, Government emphasis is on exports promotion activities and to facilitate it, various measures are being undertaken through Market Access Initiative Schemes from the Department of Commerce, Ministry of Commerce & Industry India to support the various export.

TEPC has been working with the entire eco-system of Indian telecom exporters as well as various departments of Government of India to deliver and create end-to-end telecom solutions. Keeping in mind the caliber of Indian Manufactures and demand of developing countries, TEPC felicitates various projects in the field of Telecom Digital connectivity. TEPC has invited its members for consortium approach to provide a platform to perform and deliver their respective services to clients outside India. It will also help in sharing the individual expertise of the members and promote the Telecom equipment & services from India to the developing world.

## VISION



- TEPC shall continue to promote telecom exports from India
  - Promote and accentuate Telecom Exports from India.
  - Create a healthy environment for growth of Telecom Ecosystem including manufacturing & Services Sector in India.
  - Encourage both private and overseas Investments in India under Foreign Direct Investment.
  - Encourage Strategic Alliances, MOUs, and technical/Financial collaborations to boost trade.
  - Support local IPRs & R&D activities for Design in India and making of World Class telecom products.
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## EXPORT & IMPORT:

Amount in US \$ Million

Description	2018-19	2019-20	2020-21	2021-22
EXPORT	3219	5369	5050	8225
IMPORT	19143	15028	16283	17617

## **EVENTS:**

### **ConnecTech Asia 2022**

**June 1-3, 2022**

**Singapore**

CommunicAsia 2022 is part of Asia Tech x Singapore (ATxSG) and is Asia's flagship tech event where technology intersects with society and the digital economy. Collocated are the events like BroadcastAsia, SatelliteAsia, TechXLR8 Asia alongside CommunicAsia. Singapore is the gateway and a Global-Asia node to the world's fastest growing digital economies. ATxSG enables participants to network and keep their finger on the pulse of latest technology trends, challenges and opportunities.

TEPC participated in ConnectechAsia Singapore with 15 companies held on June 1-3, 2022. CommunicAsia brings together Informa's 5G Asia, Broadband Asia, Telco AI Asia and Edge Asia shows creating a networking and insights power-event catering for the region's telecoms ecosystem. Featuring 130+ legendary speakers from across the region who shared insights, experiences and vision for new service offerings, monetisation opportunities and technology evolution, as well as an interactive exhibition allowing to experience the technology and F2F time with buyers and innovative partners.

### **Telecom Investor Round Table**

**July 30, 2022**

**Mumbai**

A Telecom Investor Round table focusing on Investment opportunity and Telecom reforms was organised at Hotel Taj Lands End, Mumbai on July 30, 2022. The event was inaugurated by the Hon'ble Minister for Communications, Electronics & Information Technology and Railways, Government of India, Shri Ashwini Vaishnaw. This event was attended by industrialists, investors, bankers, venture capitalists and senior Government officials among others.

It was a full day event with technology demonstrations from selected Startups/ MSMEs along with the panel discussions on 'Investment Opportunities in the 5G Era', 'Telecom Infrastructure: Accelerating 5G Led Growth' and 'Telecom Sector Reforms'. Fifteen companies showcased their products and more than one hundred companies participated in the event.

### **India Africa ICT Expo & Conference,**

**September 14-15, 2022**

**Accra, Ghana**

To reiterate the relationship and commitment between India, Ghana and other African countries, Telecom Equipment and Services Export Promotion Council (TEPC) with support of Ministry of Communications, Government of India organised the 'India Africa ICT Expo' on September 14-15, 2022 at Accra, Ghana. The event brought together over forty-five ICT companies from India and Ghana. The expo attracted over 500+ business visitors.

In recent decades, India's engagement with Africa has deepened considerably. This may be due to the positive transformation in Africa. A large number of African countries are growing at a faster pace. Africa is a continent of growth and opportunities. India is also helping the African countries to bridge the digital divide. The African continent has a varied and largely untapped scope for multilateral business opportunities. This untapped potential is important for India as it seeks to forge stronger trade ties with the region. Similarly, Africa is keen to build up its business relations with India.

India Africa ICT Expo & Conference resulted in building and solidifying partnership between India, Ghana and other African countries in ICT & related sectors as India can share vast experience in building telecommunication & IT infrastructure, fibre and wireless networks, broadband connectivity solutions, ICT software and applications applicable for licensed service providers, private and government networks, secured networks, green telecom solutions, disaster management, M2M, Smart city solutions and much more.

**India Mobile Congress**  
**October 1-4, 2022**  
**New Delhi, India**

TEPC organised Aatma Nirbhar Bharat Pavilion in India Mobile Congress held on October 1-4, 2022 at Pragati Maidan, New Delhi under Champion Sector Scheme of Department of Telecommunications, Government of India. 80+ companies participated in the exhibition and around 30 foreign delegates attended the event from more than 12 countries like Cambodia, Laos, Bhutan, Nigeria, Russia etc.

IMC since its inception, established itself as a leading forum for bringing together industry, government, academia and other ecosystem players to discuss, deliberate, demonstrate and display the latest in the world of ICT. India Mobile Congress is not only the biggest technology event in Asia, it is also the biggest networking event in India in the technology space. IMC also includes India's biggest technology exhibition and is a bedrock of technology demos with thought leadership participation from across the globe and grows from strength to strength every year.

TEPC created the platform to bring potential buyers from across the globe to interact and finalise business deals after B2B meetings with quality telecom equipment manufacturers and ICT services solution providers from India. Event will likely lead to development of long-term business relations. TEPC invited foreign delegates from different countries for B2B meetings with the Indian companies.

**GITEX**  
**October 10-14, 2022**  
**at Dubai, UAE**

TEPC organised TEPC- India Pavilion in GITEX Technology Week 2022 which was scheduled on October 10-14, 2022 at Dubai. The event was organised under the Champion Sector Scheme of the Department of Telecommunications. Twenty-three Indian companies participated in the exhibition and showcased their products and services.

GITEX is one of the biggest ICT events featuring more than 6,000 companies and over 1,75,000 industry visitors. GITEX offers a week packed with business networking, product showcasing and brand launch platforms for regional and international decision makers. This is a good opportunity for TEPC members to showcase their products and technology solutions in the exhibitions and an excellent opportunity for interaction with the foreign buyer.

**AFRICACOM 2022**  
**November 8-10, 2022**  
**Cape Town, South Africa**

Telecom Equipment & Services Export Promotion Council (TEPC) organised 'India Pavilion' in AfricaCom 2022, held on November 8-10, 2022 at Cape Town, South Africa under champion Sector Scheme of Department of Telecommunications, Ministry of Communications, Government of India. The main objective was to promote the Indian telecom company's export capabilities in the manufacturing and services for forging business alliances among India and companies of other countries. Africom is one of the major Telecom & IT show in the South African region and is attended by major telecom players. Participation helped in showcasing Indian company's potential to deliver high quality products, technologies and services. Participation in the event also helped the Indian companies to find their business partner, sign MoU's so as to increase export of the company and in-turn of the country.

AfricaCom is the premier Pan-African communications event. For a decade, this event has comprised a high-level conference and co-located exhibition and year-on-year it continues to be the best place to meet existing clients and build new contacts in the region. Mobile Service Providers/ Operators, ISPs, other telecom network users, technology vendors, regulators and government agencies are the target visitors. This event is one of the best events, for promotion for exports of equipment and services for the entire Africa region, hosted each year in Cape Town, South Africa. fifteen Indian companies participated in the event.

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