



Telecom Equipment & Services Export Promotion Council

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RFQ No.: TEPC/118/2026

Dated: January 16, 2026

Subject: Request for Quotation for Construction of Bharat Pavilion at Mobile World Congress 2026 Schedule on March 2-5, 2026 at Barcelona, Spain

Telecom Equipment & Services Export Promotion Council (TEPC) is an organisation representing the Indian telecom equipment & services stakeholders of India. Besides various other trade promotion activities, the Council organises its exporter members participation in various international exhibitions. TEPC hereby invites proposals from technically and financially sound companies for the following work:

- 1. Work:** Construction of Bharat (India) Pavilion (Including supply of furniture, furnishing, lighting, decoration, branding, cleaning and maintenance of the India Pavilion for the entire show duration on turnkey basis).
- 2. Event Name:** Mobile World Congress 2026 scheduled on March 2-5, 2026 at Barcelona, Spain.
- 3. Location & Area of Bharat Pavilion:**

Hall	Block	Area (In Square Metre)
Hall 5	5A81	182 (136+46 Upper-Deck)
Hall 5	5B83	111
Hall 5	5I21	60 (36+24 Upper-Deck)
Total		353

- 4. Floorplan:** The floor plan of the Mobile World Congress 2026 (including Hall-5) can be downloaded using the link <https://gsma.expocad.com/Events/26mwcb/index.html>
- 5. Design Details:** The design details are enclosed as Annexure-2.
- 6. Eligibility Criteria**
 - a.** The bidder shall be a **registered and incorporated company in Spain**. A valid **Certificate of Incorporation (COI) issued by the concerned authority of Spain shall be submitted along with the quotation.**
 - b.** Bidder shall have experience of executing similar (construction of double deck wooden booths) assignments of equivalent/ bigger magnitude on turnkey basis during the last three years in Spain. The bidder shall submit the credentials of previous experience in the following format:

Sl. No.	Nature of Work	Name of the Client	Year of Work	Amount of Work Done (In US\$)
1.				
2.				
3.				

- c. The company shall not have ever been blacklisted or debarred by any Government department/ Industry Association/ Export Promotion Council etc.

7. **Payment Terms:** The payment terms shall be as under:

Advance on placement of Purchase Order	30%
Within next 20 days of Purchase Order	40%
On successful completion of the work (against receipt of proper invoice)	30%

8. **Last date of submission of quote:** The quotation shall be submitted on or before January 20, 2026.
9. The detailed Terms & Conditions including Bill of Material, Design of Bharat Pavilion and Price Schedule are enclosed as Annexure-1, Annexure-2 and Annexure-3 respectively.
10. The bidder shall submit their quote, in the format enclosed as Annexure-3, through email to tepc@telecomepc.in.
11. For any clarification, kindly contact:

Ms. Sarbani Dasgupta
Director
Telecom Equipment & Services Export Promotion Council (TEPC)
Mobile: +91-9818933121
Email: tepc@telecomepc.in

Terms & Conditions

1. While submission of financial quotes, the bidders must consider that the entire liabilities including taxes & levies, permissions etc., whatsoever, have been taken care and the price quoted are all inclusive. Further, the bidder binds himself entirely to comply with the terms and conditions of MWC 2026 management and local authorities without any additional cost or liability on part of TEPC. TEPC will not entertain any claim whatsoever in this regard and the bidder shall undertake to keep TEPC indemnified against any claims/ damages/ default arising out.
2. Rates shall be for the complete pavilion including each and every discrete item, on rental basis, only for the entire duration of the show. The bidder shall satisfy himself about the FIRA Grand VIA (Convention Centre), Barcelona site, concerned hall (Hall-5) and the Bharat (India) Pavilion location before submitting bids for complete items. Items of work to be installed at the site, labour, involved in installation/ dismantlement and maintenance for the period of the exhibition shall be included in the rates quoted.
3. The quotation should be inclusive of:
 - a. Erection and dismantling of the Pavilion.
 - b. Transportation of all material i.e. during the erection and after dismantling of the Pavilion up to/ from the pavilion site.
 - c. Clearing of site i.e. leaving the site in the same shape as given before commencement of erection work.
 - d. Insurance for materials, personnel and third-party liability for workmen/ others as required for erecting/ dismantling the pavilion for the appropriate period, as required under local laws.
 - e. Electrical connection as per consumption for the entire show duration and including required power.
 - f. Cleaning of the pavilion at the time of handover to the exhibitors/ TEPC.
 - g. The quotation should include any local Tax, Levies etc. as applicable in the Country of the show/ fair. TEPC shall not be responsible to pay any taxes/ levies or additional payments on this account.
 - h. Fixing up of posters of individual participating companies in their respective booths/ PODs.
4. **PENALTY:** The work has to be completed on or before the Time and Date of Completion of work as specified by the exhibition organisers i.e. GSMA. In case of delay, the penalty/ damages, as decided by the Chairman, TEPC will be imposed and binding on the selected bidder.
5. Any Penalty levied by the Organiser for any violation of their concerned rules during the course of construction, dismantling and not removing the stand within the scheduled time shall be borne by the bidder.

6. Bidder will be responsible for all the requisite approvals from the Organiser and other agencies and also for all involved liaison work.
7. All graphics, art work, Theme panel of the pavilion & Signage etc. shall be designed by the bidder as per the design concept of pavilion and obtain requisite approvals from the competent authority before arranging/ fixing etc.
8. TEPC reserves the right to increase or decrease the quantities of the items taken in the agreement and may modify the design within acceptable limits and shall communicate the same to the selected vendor ten days prior to the event. The vendor needs to ensure supply of the same at the rates quoted and agreed in the financial bid.
9. TEPC reserves the right to reject any or all of the Bids or to accept any Bid in full, without assigning any reason whatsoever.
10. The authority for the acceptance of the Bid will rest with the Director General, TEPC who does not bind himself to accept the lowest quotation and reserves to himself the authority to reject any or all the quotation received, without assigning any reason. Quotation in which any of the prescribed conditions are not fulfilled or are incomplete in any respect are liable to be rejected.
11. Bidder shall comply with all the prevalent statutory provisions/ statutes of State/ Government of Spain with respect to all the Labour laws including but not limited to the Workmen Compensation Act, Payment of Minimum Wages Act, Employee Insurance, Child Labour and any other law etc. and shall absolve the TEPC from any Encumbrances whatsoever arising out of any possible non-compliance of statutory provisions by the Bidder. The Bidder is solely responsible for all the payments to his employees/ contractual labourers as the case may be. The TEPC, under no circumstance, shall be responsible/ liable for any claim/ compensation whatsoever.
12. **The quotation shall include the following:**
 - i. Each booth must have as under:
 - **Hall-5 Block 5B83 (STALL's BLOCK) W 750 CM X L 1600 CM**

Description	Quantity
A. Wooden Constructed Booths 7 Square Metre (2Mx3.5M) with profile lights on side wall curve	8
a. Round Table	8
b. Exhibition Chairs	24
c. Power Socket	8
d. Large LED Lights	22
e. Waste Paper Bin	8
f. Reception Desk -Lockable Spray Paint with LED profile lights Depth 30 cm x H 80 cm x W 80 cm – “@” Design shape	8
g. Bar Stools	8
h. Fascia (Company Name) – H 15 cm x W 105 cm	16
i. Lightbox logo Thickness 15 cm H 40 cm x W 80 cm	8
j. Exhibitor logo's on reception desk	8
k. Led Strips on vinyl posters (back & side wall)	as per design

Description	Quantity
l. Flower Pots on each booth side wall	14
m. Steel pole on the gap in the back of side walls	7
n. Printing of Posters for the wall	As per dimension of the walls
B. Wooden Constructed Booths 9 Square Metre (3Mx3M) with profile lights on side wall curve	3
a. Round Table	3
b. Exhibition Chairs	15
c. Power Socket	1
d. Large LED Lights	8
e. Waste Paper Bin	3
f. Reception Desk -Lockable Spray Paint with LED profile lights Depth 30 cm x H 80 cm x W 80 cm	3
g. Bar Stools	3
h. Fascia (Company Name) – H 15 cm x W 105 cm	5
i. Lightbox logo Thickness 15 cm H 40 cm x W 80 cm	3
j. Exhibitor logo's on reception desk	3
k. Led Strips on vinyl posters (back & side wall)	as per design
l. Flower Pots on each booth side wall	5
m. Steel pole on the gap in the back of side walls	2
n. Printing of Posters for the wall	As per dimension of the walls
C. Wooden Constructed Booths 16 Square Metre (4Mx4M) with profile lights on side wall curve	1
a. Round Table	2
b. Exhibition Chairs	8
c. Power Socket	2
d. Large LED Lights	4
e. Waste Paper Bin	2
f. Reception Desk -Lockable Spray Paint with LED profile lights Depth 30 cm x H 80 cm x W 80 cm	1
g. Bar Stools	1
h. Fascia (Company Name) – H 15 cm x W 105 cm	1
i. Lightbox logo Thickness 15 cm H 40 cm x W 80 cm	1
j. Exhibitor logo's on reception desk	1
k. Led Strips on vinyl posters (back & side wall)	as per design
l. Flower Pots on each booth side wall	2
m. Steel pole on the gap in the back of side walls	1
n. Printing of Posters for the wall	As per dimension of the walls
D. Wooden Constructed Booths 12 Sqmt (4Mx3M) with profile lights on side wall curve	1
a. Round Table	1
b. Exhibition Chairs	6
c. Power Socket	2
d. Large LED Lights	3
e. Waste Paper Bin	1

Description	Quantity
f. Reception Desk -Lockable Spray Paint with LED profile lights Depth 30 cm x H 80 cm x W 80 cm	1
g. Bar Stools	1
h. Fascia (Company Name) – H 15 cm x W 105 cm	2
i. Lightbox logo Thickness 15 cm H 40 cm x W 80 cm	1
j. Exhibitor logo's on reception desk	1
k. Led Strips on vinyl posters (back & side wall)	as per design
l. Flower Pots on each booth side wall	1
m. Steel pole on the gap in the back of side walls	1
n. Printing of Posters for the walls	As per dimension of the walls
E. Top Branding covered with fabric	
a. Hanging LED wall – Square Shape L 1253.2 cm x H 120 cm – front – back	1+1
b. Hanging LED wall – Square Shape L 496.2 cm x H 120 cm right - left	1+1
c. Hanging point lights under the LED hanging structure	as per design
d. Rigging points	12
F. Flooring	
a. Platform L 1600 cm x W 750 cm – 4cm raised	1
b. Melamine Flooring	

• **Hall-5, Block-5A81 (POD's BLOCK)**

Description	Quantity
A. POD Square Metre (110 cm x 110 cm) – Double Sided Lacquer Clear Spray Paint with Maika Ply	6
a. Large LED Lights	36
b. Power Socket	36
c. Bar Stool	18
d. Company name / logo (plotter cut) on pod panel H 27 cm x W 58 cm	36
e. Exhibitor logo's on reception desk H 25 cm x W 53 cm	18
f. Waste Paper Bin	18
g. Lockable Cabinet with dual LED on strips H 80 cm x W 80 cm x Depth 30 cm	18
h. Fascia Name - Round light box H 35 x Diameter 200 cm x Radius 100 cm (on each circle 3 fascia names)	6
i. Vinyl Poster on back wall	36
B. POD wooden Set	
a. Panel Thickness 10 cm with LED strip lights as per design	18
C. Meeting Room – Ground Floor (L 405 x W 220 cm)	1
a. Conference Table – Wooden L 245 cm x W 90 cm x H 80 cm	1
b. Chairs	8
c. Power Socket	5
d. Glass door size - W 80 cm x H 170 cm	1
e. Glass Work on Meeting Room Front Wall W 200 cm x H 200 cm	1

Description	Quantity
f. Glass Work on Meeting Room Right Wall W 394 cm x H 220 cm	1
g. LED TV “55 inch	1
h. Spot lights	8
i. Stairs with side bars & wooden strips above the stairs	1
D. Meeting Room Ist Floor (L 730 x W 604 cm)	1
a. Sofa 3-seater	5
b. Center table Round Shape	3
c. Power Socket	5
d. Spot Lights	22
e. Waste Paper Bin	2
f. Profile lights on Ceiling as per the design	
g. LED TV “65	1
h. Flower Pots Big	3
i. Door with Glass work door size - W 80 cm x H 215 cm glass size - W 63 cm x H 74 cm	1
j. Flooring Grey Carpet	1
E. Meeting Room Ist Floor Branding	1
a. Inside Vinyl Posters on left wall W 510 x H 200 cm	1
b. Inside Vinyl Posters on back wall W 447 x H 200 cm	1
c. Inside Vinyl Posters on right wall W 227 x H 200 cm	1
d. Outside Back wall LED Wall Branding W 182 cm x H 200 cm	1
e. Illuminated 3D cutout logo ‘India” W 131 cm x H 58 cm x Depth 7 cm	1
f. Stairs Side lightbox branding W208 cm x H 105 cm	1
g. Outside left wall Vinyl Poster Branding W 438 cm x H 438 cm	1
F. Small Room Ist Floor (L 405 cm x W 235 cm)	1
a. Center Table – Wooden L 160 cm x W 60 cm x H 35 cm	1
b. Power Socket	2
c. Spot Lights	7
d. Waste Paper Bin	1
e. Sofa 2-seater	1
f. Sofa 3-seater	1
g. LED TV “55	1
h. Flower Pots Big	2
i. Flooring Grey Carpet	1
j. Outside Right wall illuminated 3D cutout logo “Bharat” W 307 cm x H 92 cm x Depth 10 cm	1
k. Door with Glass work door size - W 80 cm x H 215 cm glass size - W 63 cm x H 74 cm	1
l. Glass Work on Minister Room Front Wall W 316 cm x H 171 cm	1
m. Glass Work on Minister Room Left Wall W 115 cm x H 127 cm	1
n. Glass Work on Minister Room Right Wall W 452 cm x H 239 cm	1
Cafeteria Ist floor	1

Description	Quantity
a. “L” shape Table (Front L 130 x W 40 cm x H 80 cm) - (Side L 82 x W 40 cm x H 80 cm)	1
b. Coffee Machine	1
G. Cafeteria Ground floor (L 260 x W 139 cm)	1
a. “U” Shape Table H 86 cm x L 260 cm x W 139 cm x Depth 40 cm	1
b. Chairs	8
c. Power Socket	4
d. Spot Lights	25
e. Waste Paper Bin	4
f. Lockable Cabinets H 90 cm x W 60 cm x Depth 30 cm	3
g. Front Wall Branding Vinyl Poster W 260 x H 134 cm (coffee) Vinyl Poster W 321 x H 214 cm	1
h. Wooden Square Table W 100 cm x H 70 cm	2
i. Water Dispenser	1
j. Coffee Machines with Capsules & Milk (total 100 usage per day)	2
H. Cafeteria Branding	
a. Outside Front Light box Branding “India” W 68 cm x H 390 cm	1
b. Cafeteria Backwall Branding W 260 cm x H 160 cm	1
c. LED Wall W 246 cm x H 167 cm	1
I. Storage / Kitchen Room (under the stairs) W 165 x L 220 cm	1
a. Refrigerator	1
b. Microwave	1
c. Spot Lights	3
d. “L” shape shelves	2
e. Power Sockets	3
J. Flooring - POD Block	
a. Melamine Flooring + platform (L 1600 cm x W 850 cm)	1
b. Round Shape led strip on each set of pods Diameter 260 cm	6
c. Highlighted pathway in centre of block with grey vinyl flooring & led strips on sides	1
d. Platform Thickness 4 cm with LED strip	1
K. Branding - POD Block	
a. Left Side branding Light box W 294 cm x H 478 cm	1
b. Rectangular structure on top as per design W 850 cm x L 410 cm x H 120 cm	1
c. 3D cut Illuminated “Bharat” Text W 178 cm x H 53 cm x Depth 7 cm	1
d. 3D cut Illuminated “India pavilion” Text W 311 cm x H 70 cm x Depth 10 cm	1
e. Spot Lights on rectangular structure	15
f. Design with Profile lights – as per design	1

Description	Quantity
L. Reception Desk – Lacquer Clear Spray Paint with Maika Ply - POD Block	
a. Reception Counter lockable Depth 35 cm x W 106 cm x H 70 cm (Spray & Lacquer Paint)	1
b. 3d Cutout Text “India” W 46 cm x H 22 x Depth 5 cm with profile lights bars	1
c. Flower Pots Small	2
d. High Chair	2
e. Power Socket	2
f. IPAD Tablet 16”- with Wi-Fi connectivity	2
g. Hostess	2

• **Hall-5 Block: 5I21 (36 sqm – 3 side open)**

Description	Quantity
A. Ground Floor L 6m x W 6m (36 sqm)	
a. Wooden Construction – 36 sqm Ground floor H 300 cm	1
b. Chairs	9
c. Round Table White Top	2
d. Bar Stools	1
e. Customised Reception Desk H 75 cm x Depth 35 cm x W 100 cm with LED strips	1
f. Circular branding on circular table W 471 cm x H 70 cm	1
g. Plotter Cut Logo on Reception Desk	1
h. Circular Round Center Table (as shown in design) Diameter 150 cm Radius 75 cm Height 90 cm	1
i. Extra strengthening of back wall so that it can hold 600 kg of weight devices	Note
j. Spot Light	25
k. Back wall LED TV “42 inches	1
l. Side wall Vinyl Poster ground floor H 167 cm x W 248 cm	1
m. Text Sticker on side pillars ground floor	2
n. Plotter Cut company name “TEJAS NETWORKS” on stairs side pillar	1
o. Side wall Vinyl Poster outer area ground floor H 261 cm x W 248 cm	1
p. Stairs W 96cm x H 18 cm x Depth 21 cm (each step) with side bars & carpet flooring	16 steps
q. Storage room under the stairs with 2 shelves – as per design with Water dispenser & small refrigerator	1
r. Side table outside storage area H 90 cm x W 80 cm x Depth 40 cm	1
s. Power Socket	3

t. Waste paper bin	1
u. Platform with LED strips (light purple)	4 cm with LED Strip
v. Flooring	Melamine
B. Ist Floor Wooden Construction – 24 sqm – As per the Design Ist Floor L 6m x W 4m (24 sqm)	
a. Back wall Vinyl Poster Ist floor H 245 cm x W 360 cm	3
b. Chairs	4
c. Round Table White Top	1
d. Coffee machine with table (with lockable cabinet)	1
e. Bar Stool	1
f. Planters	2
g. Meeting Room W 200 cm x L 400 cm	1
h. Door with glass W 90 cm x H 232 cm	1
i. L Shape glass railing	1
j. Glass work on 3 walls (meeting room)	1
k. Center Table W 80 cm x L 255 cm H 80 cm (meeting room)	1
l. Meeting room chairs	8
m. 42 inch LED TV on back wall (meeting room)	2
n. Meeting room outer wall company logo – as shown in design	4
o. Spot Lights	18
p. Large LED Lights	5
q. Waste paper bin	2
r. Power Socket	3
s. Flooring	Carpet

- 13.** Kindly send us your willingness for construction of the Bharat Pavilion as above. Further, kindly also submit the quotation with terms & condition for the same. It is pertinent to mention that GSMA, the organisers, has fixed the last date for approval of the design of the pavilions in MWC Barcelona and the design etc. have to be submitted and get approved by GSMA authorities within the stipulated date.

- 14.** For any query, kindly contact Ms. Sarbani Dasgupta, Director, TEPC

Mobile: +91-9818933121

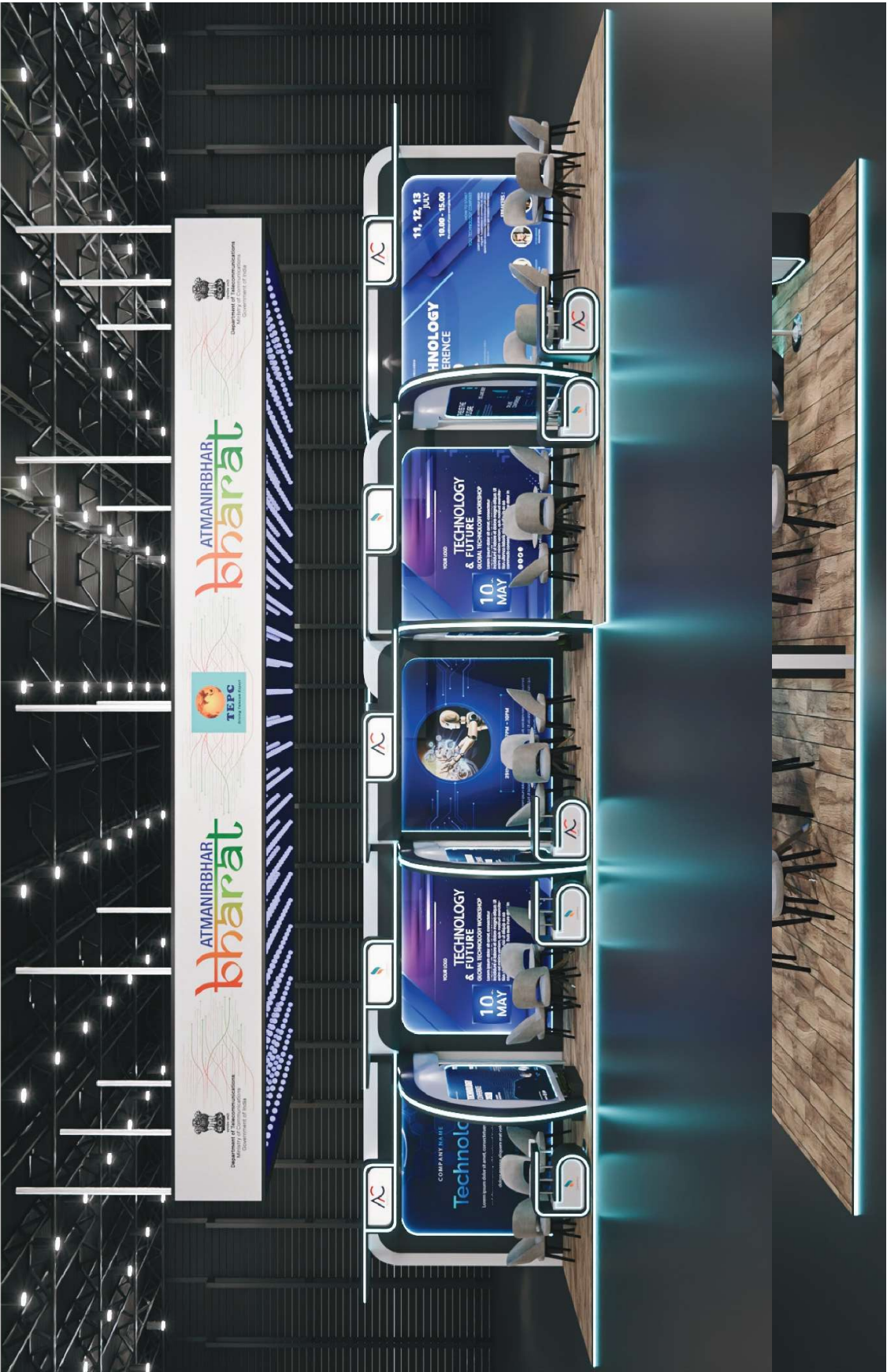
Email: tepc@telecomepc.in

Design Details for Block: 5B83

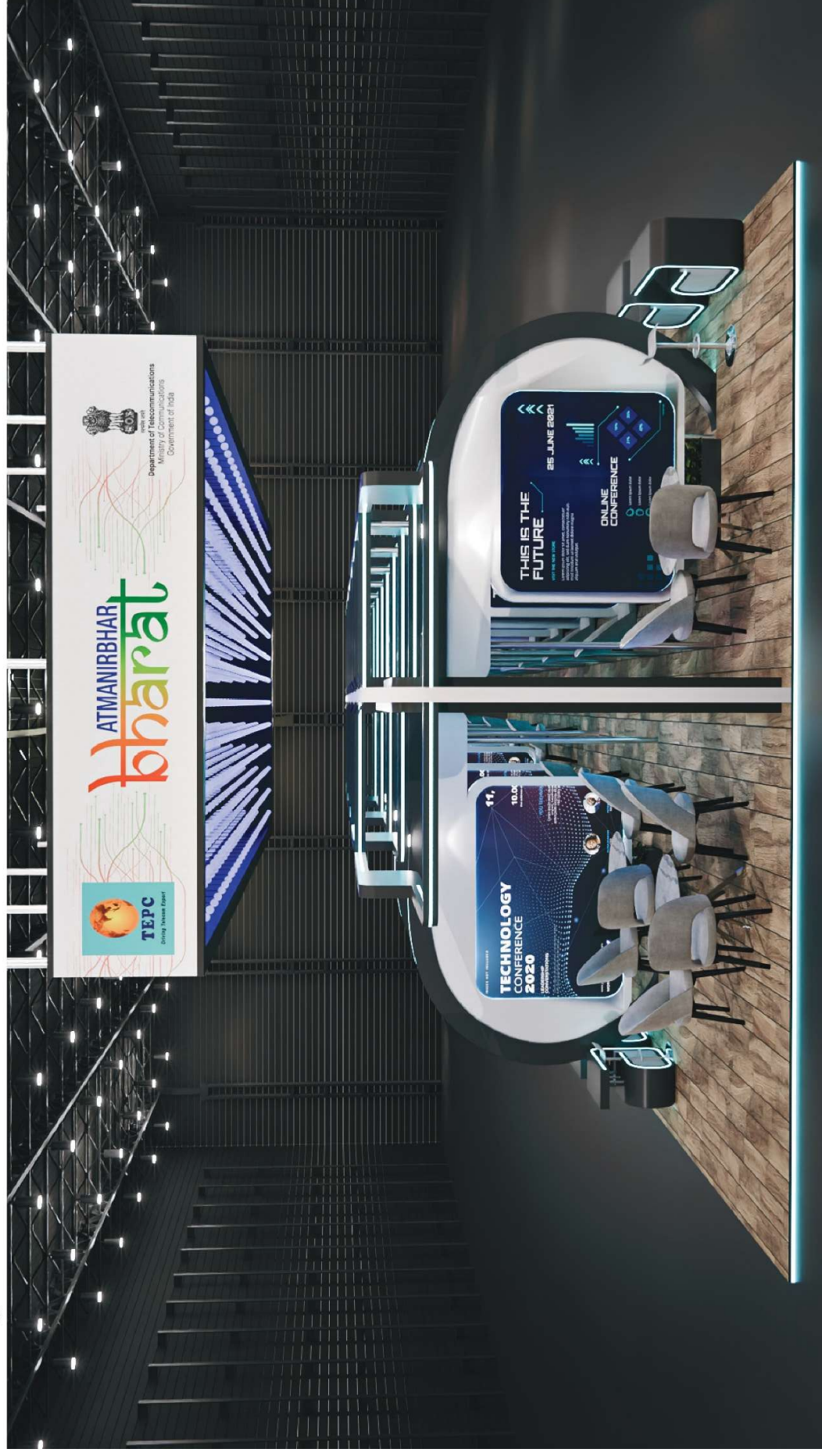
3D Front View



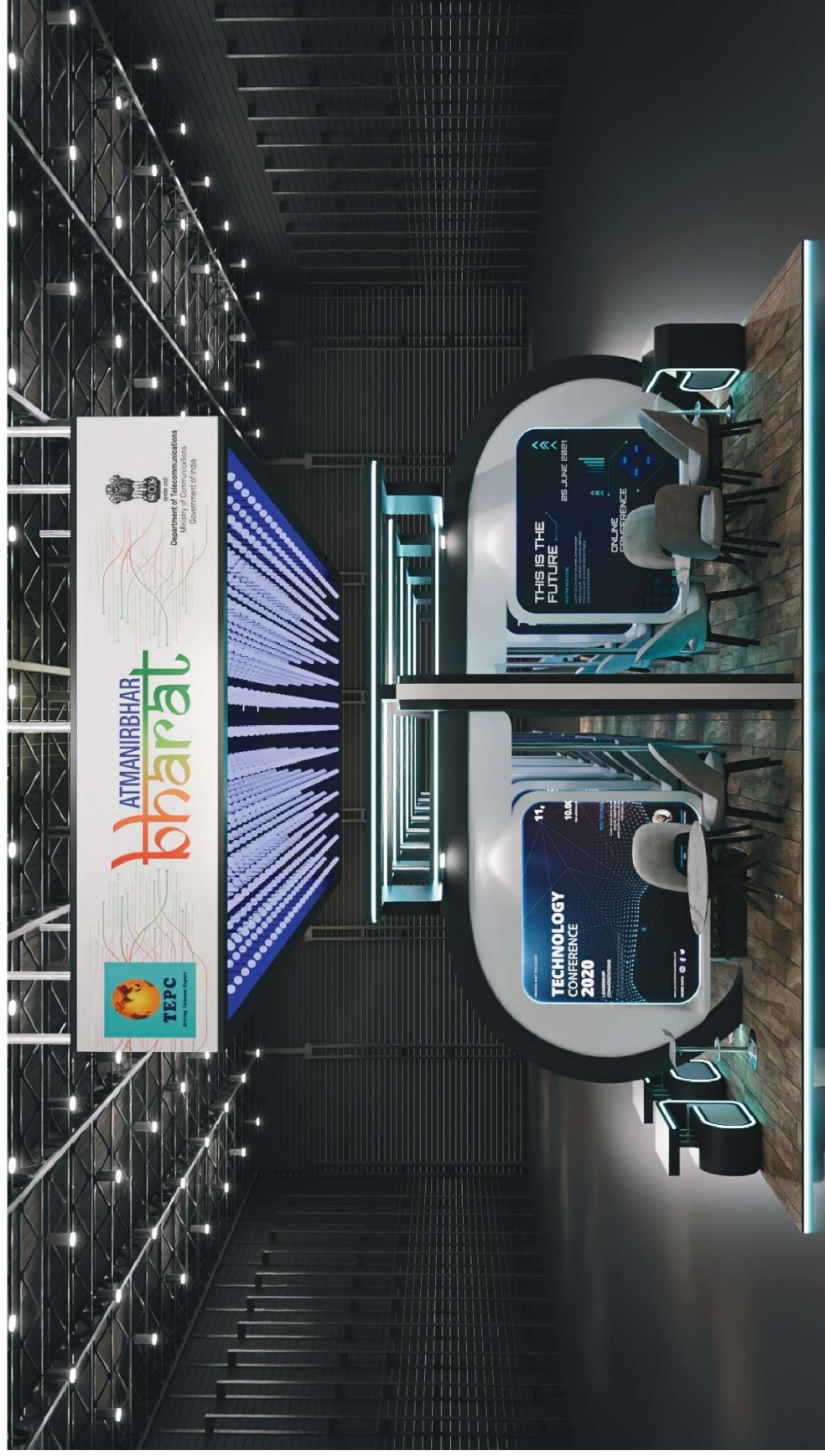
3D Back View



3D Right View



3D Left View



3D Top View



Design Details for Block 5A81

3D Front View



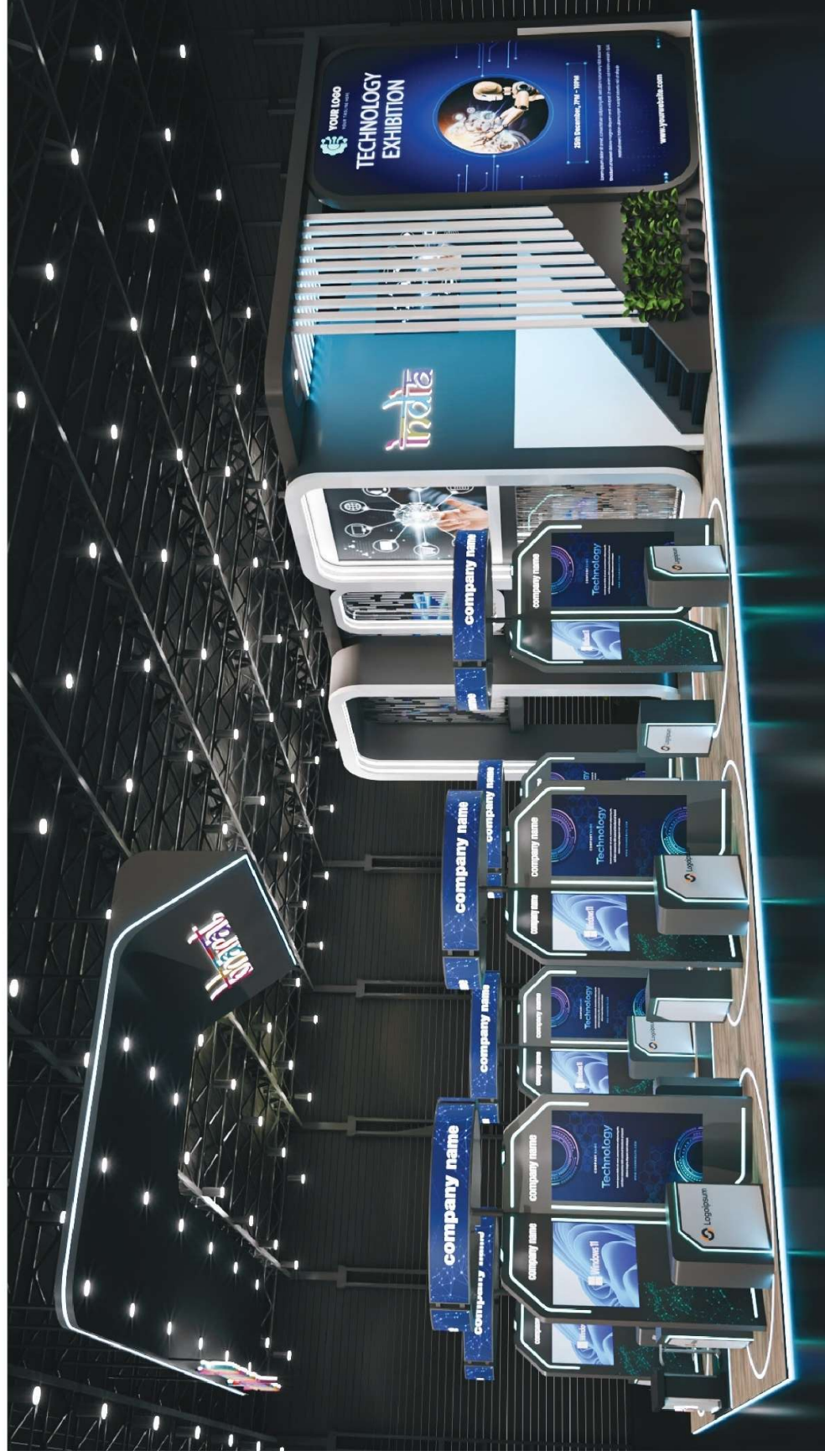
3D Back View



3D Right View



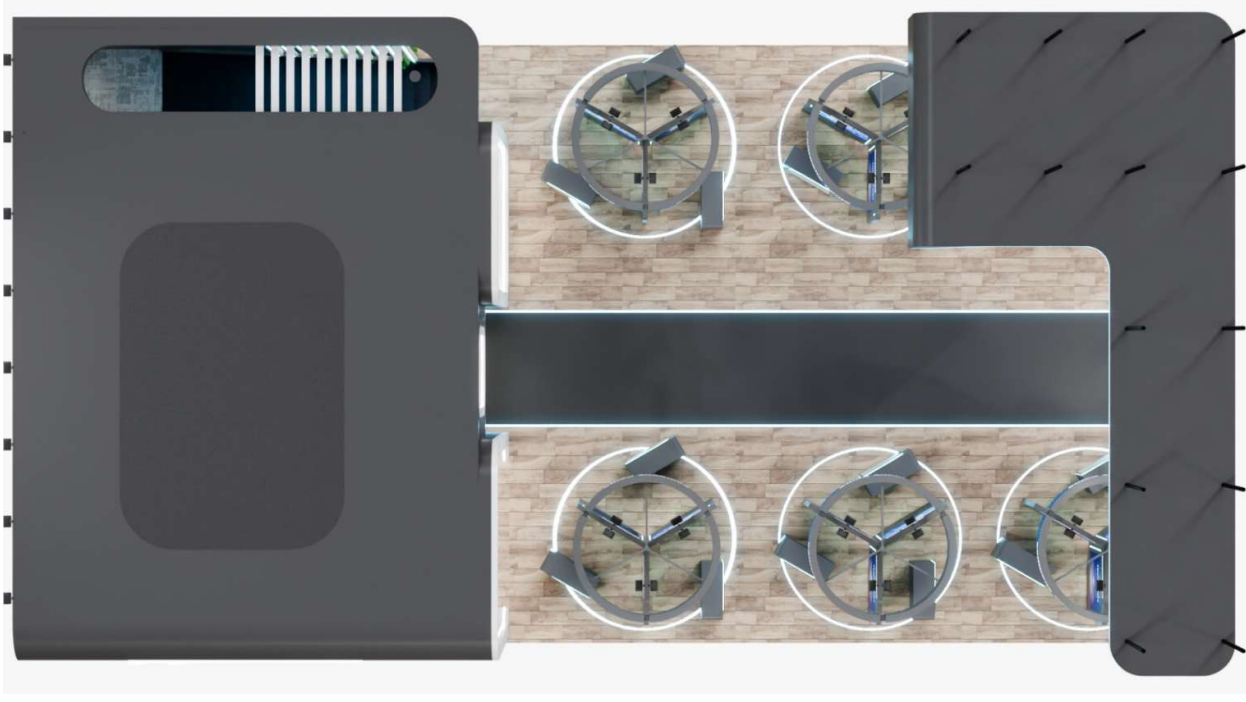
3D Left View



3D Top View



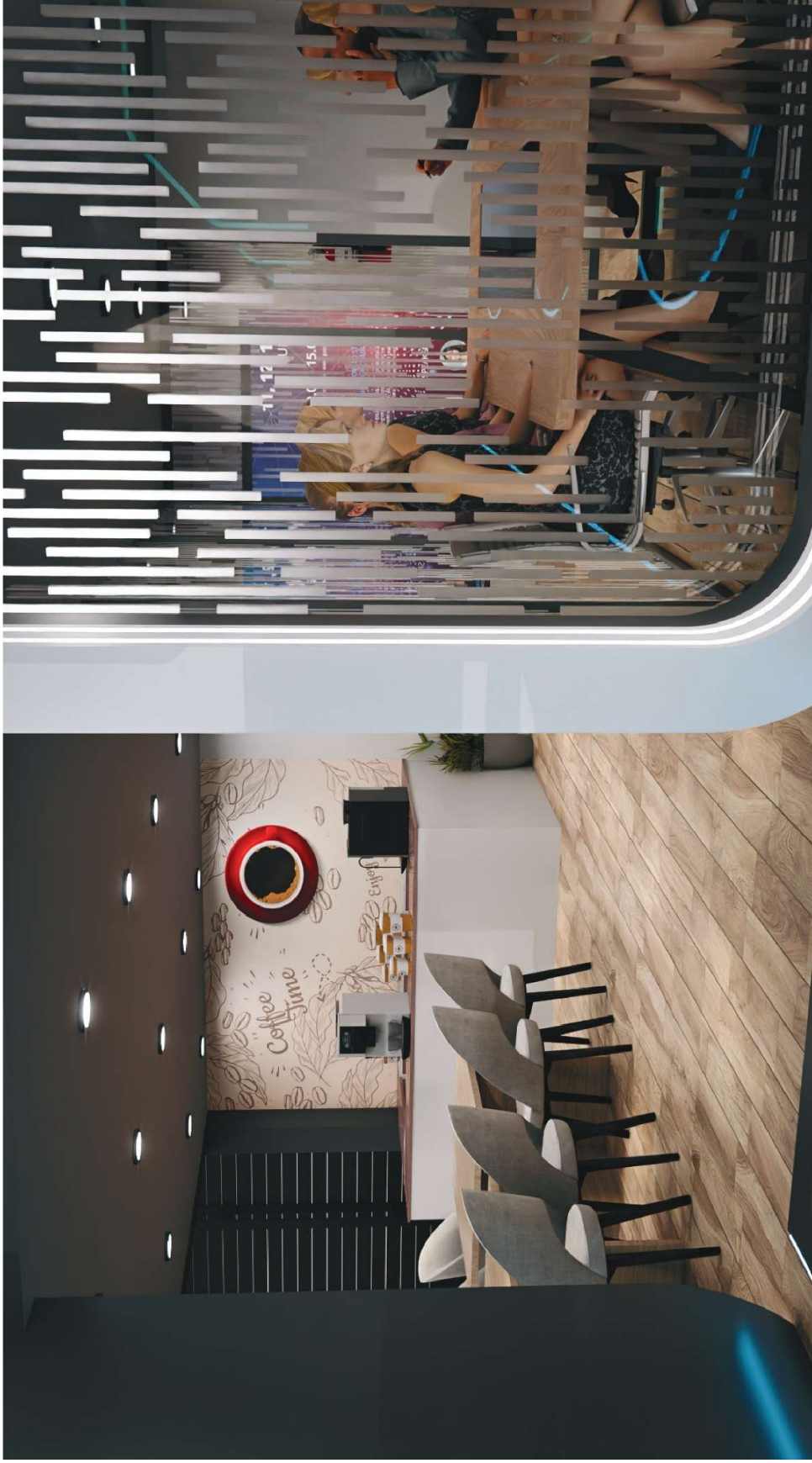
3D Top View



3D View Cafeteria

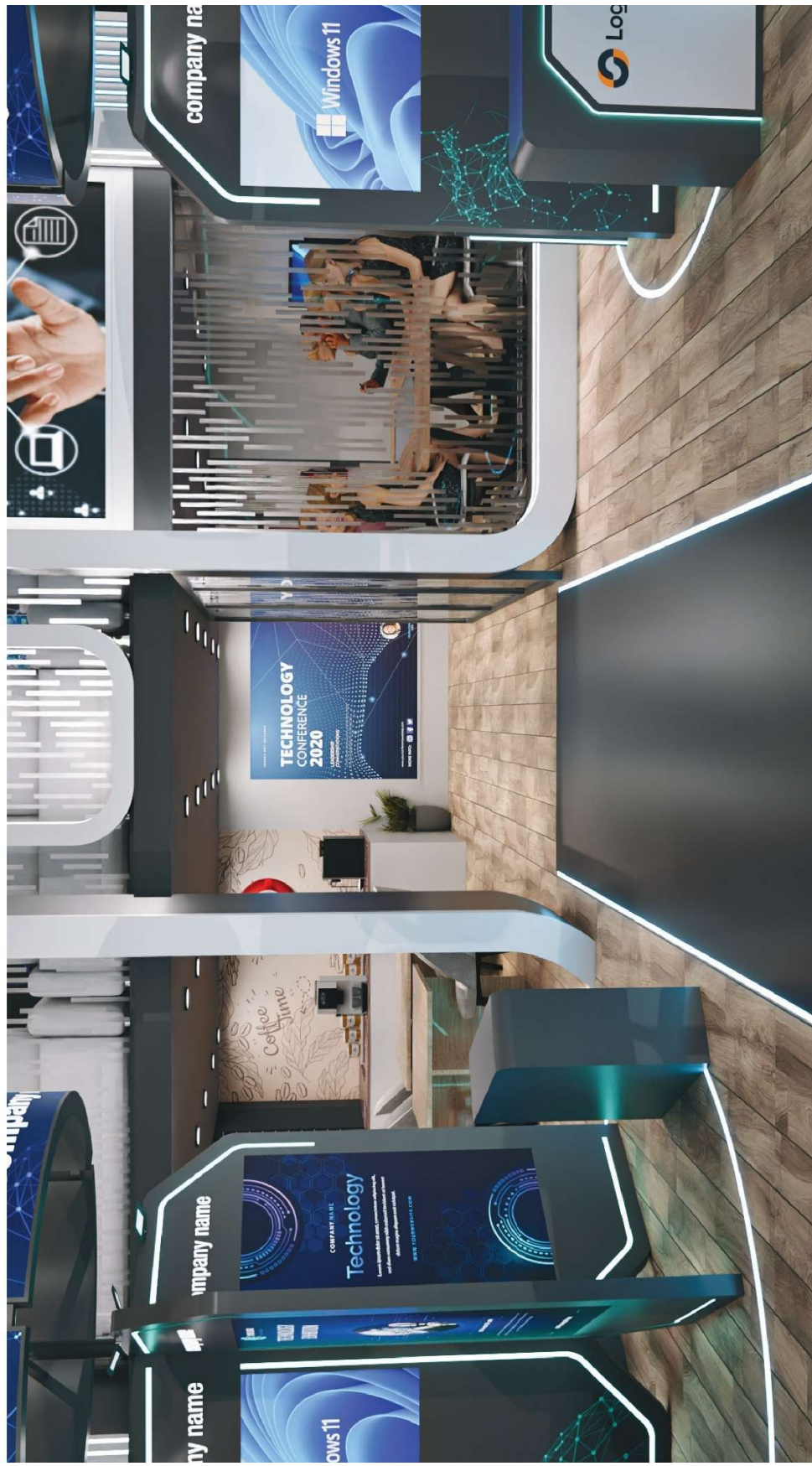


3D View Ground Floor Meeting Room & Cafeteria



3D View Ground Floor Meeting





3D View 1st Floor Area (part-1)



3D View 1st Floor Area (part-2)



3D BOOTH FRONT VIEW



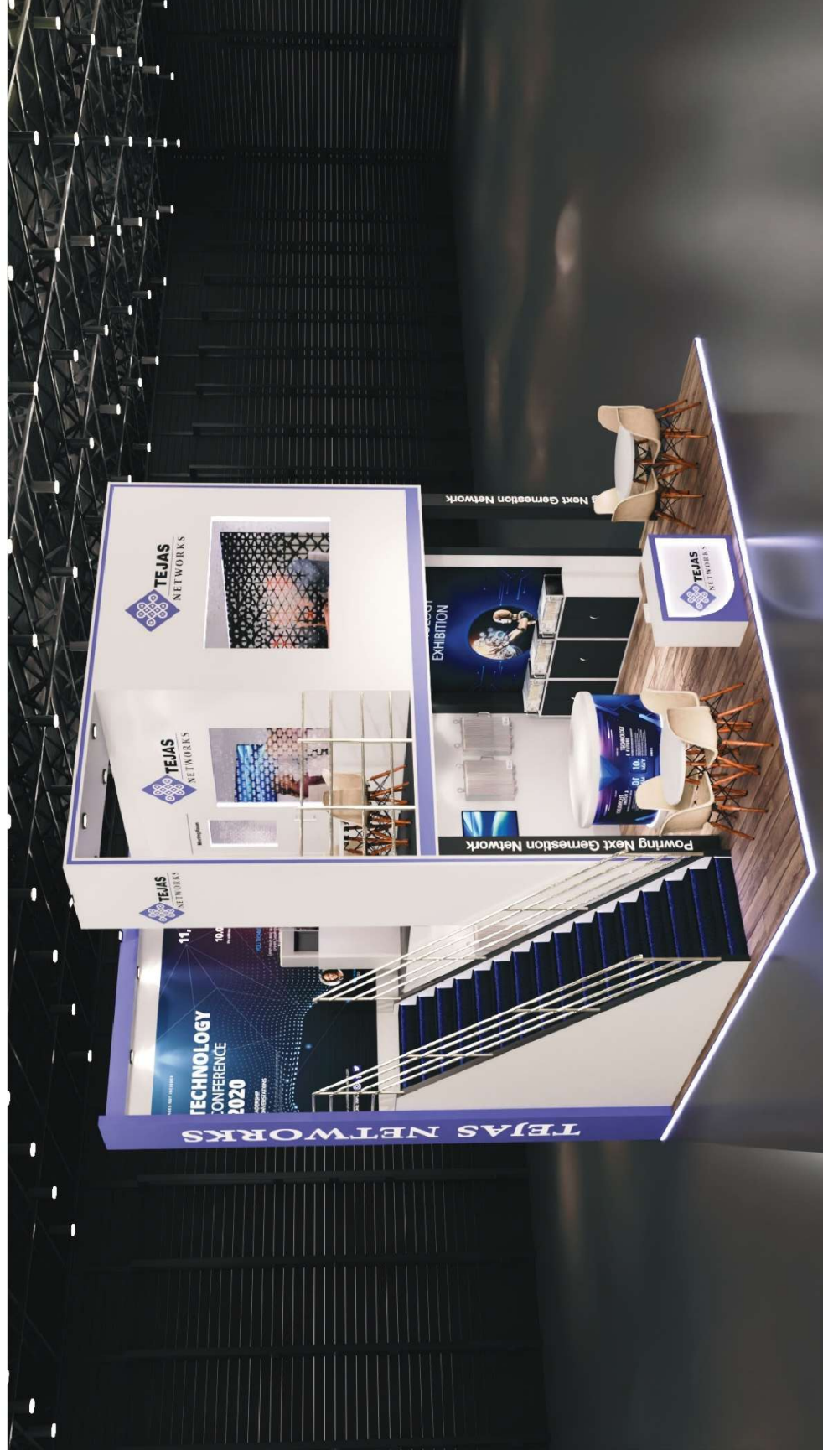
3D BOOTH LEFT VIEW



3D BOOTH RIGHT VIEW



FIRST FLOOR INSIDE VIEW-1



FIRST FLOOR MEETING ROOM



STAIRS AND OUTSIDE SEATING AREA







TOP FLOOR



FIRST FLOOR IN SIDE VIEW



Price Quotation

1. Name of the company:
2. Address:
3. Contact details
 - a. Name of the contact person along with designation:
 - b. Whatsapp Mobile Number:
 - c. Email address:
4. Price Quotation

Sl. No.	Work	Quote (In US\$)
1.	Construction of India Pavilion (Including transportation, installation & dismantling, supply of furniture, furnishing, lighting, decoration, branding, cleaning (twice a day) and maintenance of the India Pavilion for the entire show duration on turnkey basis) for Blocks-5A81 & 5B83 including all taxes & levies.	
2.	Construction of India Pavilion (Including transportation, installation & dismantling, supply of furniture, furnishing, lighting, decoration, branding, cleaning (twice a day) and maintenance of the India Pavilion for the entire show duration on turnkey basis) for Block-5I21 including all taxes & levies.	
Total		

Price Quotation of Additional Items (if ordered)

a. Vinyl Printing Cost Per SQM	
b. Extra Furniture cost	
i. 2-Seater Sofa	
ii. Chair	
c. Tea/Coffee vending machine in the Pantry	
d. Microwave 15 Litre Capacity	
e. 55" Television	

5. Undertaking

The -----**(company name)** hereby agrees to abide by all the terms & conditions as stipulated in the 'Request for Quotation for Construction of Bharat Pavilion at Mobile World Congress 2026 schedule on March 2-5, 2026 at Barcelona, Spain'.

Date:

(Signature of Authorised Signatory)

Place:

Name:

Seal of the Company: